W. Harry Schwarz, MSW



11668 Dark Fire Way Columbia, MD 21044 Home office: 410-730-4767 Harry@bearsolutionsLLC.net

PROFILE

I am a passionate leader committed to excellence in every endeavor I undertake. With over 20 years' experience as a manager/executive for health care and higher education nonprofit organizations, I am an accomplished financial manager and fundraiser, an effective team leader, an organizer and planner with a proven track record for achieving and exceeding expected outcomes. A licensed social worker since 1986, I am an attentive listener open to learning, an effective communicator with strong interpersonal skills, a skillful writer/editor, a proficient public speaker. I always pursue partnership.

PROFESSIONAL EXPERIENCE

Engagement Partner, 2008 - Present



Clarksville, MD http://www.bearsolutionsllc.net/

Effective Charter School Financial Oversight

- Advise leading Public Charter School authorizer on financial oversight strategy; Perform annual financial review and analysis of 50-60 charter school financial audits; Prepare annual reports.
- Designed and manage CHARM™, a relational database on a cloud-based platform (Salesforce), for warehousing, reporting, and analyzing annual financial data on schools, auditors, and audit results.
- National Association of Charter School Authorizers has described these financial monitoring tools as "truly exceptional."
- Provide consultation to nonprofits on business plans, budgeting and financial reporting, organizational development, grant writing; QuickBooks Pro Advisor.

Chief Administrative Officer, 1998-2002 Other Executive/Management positions, 2002 – 2009



(formerly) Tai Sophia Institute Laurel, MD http://www.muih.edu/

- Defined the mission and developed strategic plans, designed and managed operational support systems and supervised teams, achieved academic accreditation.
- Developed the administrative infrastructure including policies and procedures, personnel manual, compensation, legal and regulatory compliance.

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Maryland University of Integrative Health (Cont'd)

- Coordinated budgeting and accounting; Performed fiscal analysis and financial forecasting; Achieved mortgage refinance/revenue bond funding; Corporate Secretary.
- Managed all aspects of fundraising development including government grants, corporate and foundation giving, annual campaign, major gifts, special events, and data management. Raised \$3 million over 11 year period.

Business Manager, 2002 - 2009



Penn North Neighborhood Center (Maryland CHI), Baltimore, MD http://www.penn-north.com/

Oversaw innovative addiction recovery services affiliated with Tai Sophia Institute, including
acupuncture, complementary medicine practices, 12-Step Groups, and addiction counseling.
Managed budgeting, payroll, financial accounting, and reporting. Prepared foundation and
governmental proposals, managed grants. Collaborated with "friends" and partner agencies.

President/CEO, 1988 – 1998



Transitional Living Council of Central Maryland, Inc. (Transitions), Baltimore, MD

Led nonprofit psychiatric rehabilitation agency named Program of the Year in Maryland.
 Supported over 100 clients with residential, day-time rehabilitation, substance abuse services, supported employment; one third of staff were in recovery. Facilitated reorganization of agency governance and management structure and diversified funding to assure agency survival.

NOTABLE COMMUNITY SERVICE



Blogger, HoCoMDcc – Correspondence and Commentary in Howard County, Maryland (April 2016 – Present) https://hocomd.cc/

- Member (2017 2018), Ethics Standards Committee, Standards for Excellence, <u>Maryland Association</u> of Nonprofit Organizations
- Candidate, Columbia Council, Columbia MD (2014)
- President (2010 2011); Vice President (2009 2010); Treasurer (2008 2009); Member (2007 2012), Board of Directors, <u>Association of Community Services of Howard County</u>

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EDUCATION

Leadership Conference, National Association of Charter School Authorizers (3 annual conferences)

<u>Certificate, School of Philosophy and Healing in Action (SOPHIA)</u>, Tai Sophia Institute 65 hour training program applying Eastern and Western wisdom traditions and philosophies.

<u>Certificate, Fundraising Management</u>, Goucher College A two-year program of 10 seven-week courses.

<u>Master of Social Work</u>, Catholic University of America Concentration in Community Planning and Administration

<u>Bachelor of Arts in Economics</u>, Catholic University of America Experience included a six-month study/tour of Bolivia and Peru.

OTHER MEMBERSHIPS/VOLUNTEER SERVICE

Licensed Certified Social Worker (LCSW) (1986 – non-renewed 2014), Maryland State Board of Social Work Examiners
 Volunteer, Inner Arbor Trust/Merriweather Park at Symphony Woods, Columbia MD
 Lead, Clary's Bright Passage Nextdoor social media site (2013 – Present)
 Peer Reviewer, Standards for Excellence (2006 – 2012), Maryland Association of Nonprofit Organizations
 Southeast Howard County Health Initiative Coordinating Council (2008 – 2009), Horizon Foundation
 Howard County Mental Health Disaster Team (2007 – 2012), Howard County Mental Health Authority
 Board of Directors (2005 – 2010), Thunder Hill Park Alliance
 Troop 75 Committee (2006 – 2013); Pack 720 Committee (2002 – 2006), National Pike District, Boy Scouts of America
 Howard County Chamber of Commerce (2004 – 2009)
 Community Emergency Response Network – Howard County (2006 – 2008)
 Maryland Association of Nonprofit Organizations (1990 – 2005)

PERSONAL

Nicknamed "The Professor" by his colleagues, Harry is a native Marylander who moved to Columbia in 2001. Harry's wife, Cathy, is a Columbia acupuncturist with a Master of Acupuncture from Maryland University of Integrative Health, and a Master of Social Work from University of Maryland. Their family includes two adult children, a dog and a cat. The family enjoys music, art, and nature together through camping, bicycling, travel, theater, movies, concerts, and museums.

<u>Cathy's Practice</u>: http://www.fourgateswellness.com/

Harry's LinkedIn: https://www.linkedin.com/in/harryschwarz